

IO Recitation - Oct 10

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1 Topic One: Solving Cournot Games

General Structure:

Market Demand: $P = a - bQ$ where $Q = q_1 + q_2 + \dots$ N firms which may have different marginal costs:

$c_1, c_2, c_3 \dots$ Assumptions:

- 1) Firms Choose their *quantity*: q_i
- 2) Firms choose *simultaneously*
- 3) Homogeneous good
- 4) No dynamics
- 5) Marginal Costs are public knowledge

Each firm faces the problem:

$$\max_{q_i} P(Q)q_i - c_i q_i$$

which can be rewritten as

$$\max_{q_i} [a - b(q_1 + q_2 + q_3 + \dots)]q_i - c_i q_i$$

What are the strategies for solving these problems?

Strategy One:

IF SYMMETRIC (i.e. $c = c_1 = c_2 = c_3 \dots$)

STEP ONE: Derive first order condition

$$FOC : -bq_i + [a - b(q_1 + q_2 + q_3 + \dots)] - c = 0$$

STEP TWO: Assume $q_1 = q_2 = \dots = q_i$

$$-bq + [a - bNq] - c = 0$$

STEP THREE: Solve for q :

$$a - b(N + 1)q = c$$
$$q = \frac{a - c}{b(N + 1)}$$

Strategy Two:

GENERAL CASE: SYMMETRIC OR NON-SYMMETRIC

STEP ONE: Derive first order conditions *for each* firm. For a set of N_1 firms that are the same, just take FOC once.

e.g. for all i ,

$$FOC : -bq_i + [a - b(q_1 + q_2 + q_3 + \dots)] - c_i = 0$$

STEP TWO: Solve for q_i for all i .

$$q_i = \frac{a - c_i}{2b} - \frac{1}{2}Q_{-i}$$

where $Q_{-i} = \sum_{j \neq i} q_j$ STEP THREE: Add up all FOCs:

$$\sum q_i = \sum \frac{a - c_i}{2b} - \sum \frac{1}{2}Q_{-i}$$
$$Q = \sum \frac{a - c_i}{2b} - \frac{N - 1}{2}Q$$

STEP FOUR: Solve for Q :

$$\sum \frac{a - c_i}{2b} = \frac{N + 1}{2}Q$$
$$Q = \frac{Na - \sum c_i}{(N + 1)b}$$

STEP FIVE: Back out q_i :

From FOC:

$$-bq_i + [a - bQ] - c_i = 0$$
$$q_i = \frac{a - c_i}{b} - Q$$

2 Topic Two: Cournot Example

Lets solve an example using the second method.

Say we have four firms that sell bushels of peaches at a farmers market: two firms are very efficient and have marginal cost of 1; two firms are inefficient and have marginal cost of 4. Demand for apples is given by $P = 50 - 10Q$. The firms compete in Cournot. What is the equilibrium price,

market quantity, firm quantities, consumer surplus, and total welfare?

STEP ONE:

Efficient firms:

$$FOC : -10q_i + [50 - 10(q_1 + q_2 + q_3 + q_4)] - 2 = 0$$

Inefficient firms:

$$FOC : -10q_i + [50 - 10(q_1 + q_2 + q_3 + q_4)] - 10 = 0$$

STEP TWO:

Efficient firms:

$$q_i = \frac{50 - 2}{2(10)} - \frac{1}{2}Q_{-i}$$

$$q_i = 2.4 - \frac{1}{2}Q_{-i}$$

Inefficient firms:

$$q_i = \frac{50 - 10}{2(10)} - \frac{1}{2}Q_{-i}$$

$$q_i = 2 - \frac{1}{2}Q_{-i}$$

STEP THREE: Add up all FOCs:

$$\sum q_i = 2.4 + 2.4 + 2 + 2 - \sum \frac{1}{2}Q_{-i}$$

$$Q = 8.8 - \frac{3}{2}Q$$

STEP FOUR:

$$\frac{5}{2}Q = 8.8$$

$$Q = 3.52$$

Now to find individual quantities:

Efficient firms:

$$FOC : -10q_i + [50 - 10(Q)] - 2 = 0$$

$$-10q_i + 12.8 = 0$$

$$q_i = 1.28$$

Inefficient firms:

$$FOC : -10q_i + [50 - 10(Q)] - 10 = 0$$

$$-10q_i + 4.8 = 0$$

$$q_i = 0.48$$

Now what is price? Plug Q into the demand function:

$$P = 50 - 10Q = 50 - 10(3.52) = 14.8$$

What is consumer surplus? Consumer surplus is area under the demand curve and above the market price.

$$CS = \frac{(50 - 14.8)3.52}{2} = 61.952$$

What is total welfare? $W=CS+PS$. Producer surplus is the sum of all profits, so we much first calculate that.

$$\pi_E = (1.28)(14.8 - 2)$$

$$\pi_I = (.48)(14.8 - 10)$$

$$W = CS + 2\pi_E + 2\pi_I$$

3 Topic Three: Problem Set Tips

3.1 Entry with Fixed Costs

In many of the models in this class, a possible question that can be asked on exams or problem sets is "If there is a fixed cost of F to enter the market, how many firms will enter the market?". To answer this question, use the following methodology:

STEP ONE: Solve the model for individual firm profit after fixed costs that is a function of just N and parameters. That is, $\pi_i(N) = q(N)p(N) - cq(N)$.¹

STEP TWO: Show that $\pi_i(N)$ is decreasing in N.

¹For example, in symmetric Cournot with N firms, we found that $q_{ic} = \frac{(a-c)}{(N+1)b}$ and $p_c = a - bNq_{ic}$, and we know that $\pi_i(N) = q_{ic}p_c - cq_{ic}$.

STEP THREE: Solve for the N where $\pi_i(N) = F$. This is the N at which entry is no longer profitable.

STEP FOUR: Round down. This is the equilibrium number of firms in the market.

3.2 Social Planners

In economics, we often talk about social planner problems. In these problems, we choose a parameter to maximize social welfare under. That is, we cannot change how firms compete once parameters are chosen, but we can choose parameters. This is something that could be a common question on an exam. In general we solve this by:

STEP ONE: Solve for social welfare as a function of parameters.

STEP TWO: Solve for the parameter values that maximize this social welfare function. We can do this using first order conditions (if smooth) or with logic (usually if there is a corner solution).

EXAMPLE: Say the social planner can force N inefficient firms to compete in the peach market above, but at a cost of \$10 per firm it forces to do so.

STEP ONE:

$$W(N) = CS(N) + N\pi(N) - 10N$$

$CS(N) + N\pi(N)$ was given in the lecture:

$$CS(N) + N\pi(N) = \frac{(a-c)^2}{2b} \frac{N^2 + 2N}{N^2 + 2N + 1} = \frac{(50-10)^2}{2(10)} \frac{N^2 + 2N}{N^2 + 2N + 1} = 80 \frac{N^2 + 2N}{N^2 + 2N + 1}$$

STEP TWO: $\max_N W(N)$

$$\begin{aligned} & \max_N 80 \frac{N^2 + 2N}{N^2 + 2N + 1} - 10N \\ & \max_N 80 \left(\frac{N^2 + 2N + 1}{N^2 + 2N + 1} - \frac{1}{N^2 + 2N + 1} \right) - 10N \\ & \max_N 80 \left(1 - \frac{1}{N^2 + 2N + 1} \right) - 10N \\ & \max_N 80 \left(1 - \frac{1}{(N+1)^2} \right) - 10N \end{aligned}$$

FOC wrt N :

$$80 \frac{2}{(N+1)^3} - 10 = 0$$

Solve for N (using Wolfram Alpha):

$$N \approx 1.52$$